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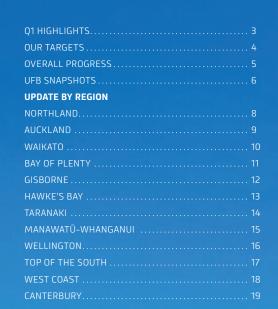


Hanga Ngātahi • Building Together

QUARTERLY CONNECTIVITY UPDATE Q1: to 31 MARCH 2022



1. Martine

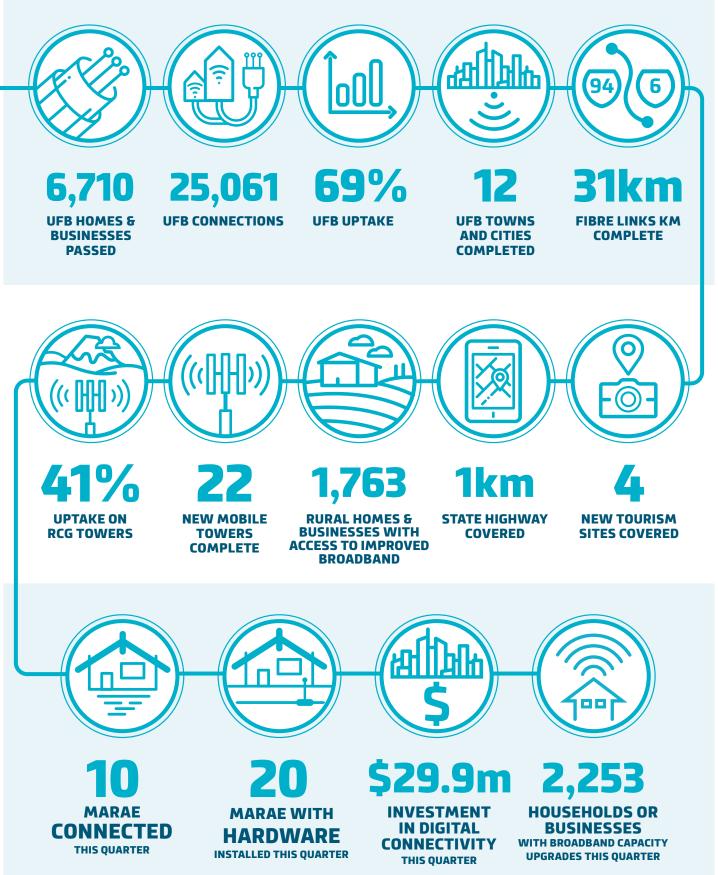


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Cover: RCG - Little River, Banks Peninsula Image courtesy of Keith Reid, Downer Page 2: GisborneNet, Ruakituri Road

Q1 HIGHLIGHTS

JANUARY - MARCH 2022



OUR TARGETS

ULTRA-FAST BROADBAND (UFB) TARGETS



OVER 1.8 MILLION HOMES & BUSINESSES (87% of New Zealanders) will have access to UFB by the end of 2022



UFB will be rolled out to over 412 TOWNS & CITIES



When the programme is complete New Zealand will be one of the **LEADING COUNTRIES** in the OECD for fibre availability

OUR OVERALL TARGET

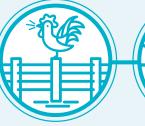
of New Zealand's population will be able to access improved broadband by the end of 2023

RURAL BROADBAND INITIATIVE PHASE 2 (RBI2) AND MOBILE BLACK SPOT FUND (MBSF) TARGETS





can connect to broadband on request



84,000 RURAL HOMES AND BUSINESSES will receive improved

will receive improved broadband by the end of 2023 ABOUT 1,400 KM of State Highway and over 168 TOURISM SITES

will receive mobile coverage

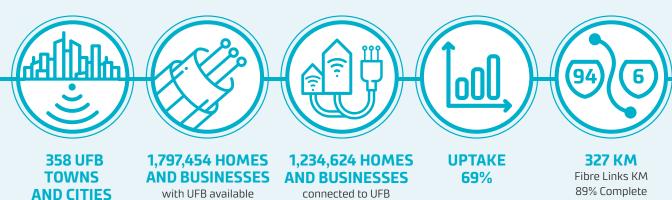




44,332 HOUSEHOLDS OR BUSINESSES with Broadband capacity upgrades are now complete

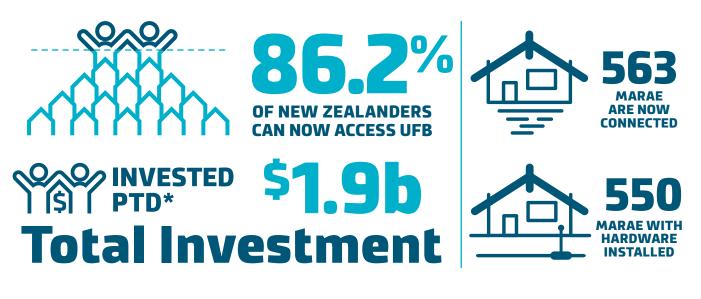
OVERALL PROGRESS

ULTRA-FAST BROADBAND (UFB) AND FIBRE PROGRESS



OUR OVERALL PROGRESS FOR UFB

(99% complete)



RURAL BROADBAND AND MOBILE BLACK SPOT FUND PROGRESS



72,674 RURAL HOMES 86 TOURISM AND BUSINESSES can access improved broadband 86% complete

SITES have mobile coverage 51% complete

984KM OF STATE HIGHWAY have mobile coverage 70% complete

41% Uptake on RCG towers

332 MOBILE TOWERS are live 63% complete

2,253 HOUSEHOLDS **OR BUSINESSES** with Broadband capacity upgrades

UFB SNAPSHOTS

TOP 10 CENTRES FOR UFB UPTAKE THIS QUARTER

RANK	TOWN	UPTAKE %	CHANGE IN RANK
1	Whatawhata	99%	0
2	Te Kauwhata	96%	0
З	Horotiu	94%	0
4	Pokeno	92%	0
5	Waimauku	88%	0
6	Whirinaki	86%	0
7	Rolleston	84%	0
8	Mosgiel	81%	0
9	Lepperton	80%	NEW
10	Tauranga	79%	0

UFB PRODUCT MIX

2% 6% 22% 30 Mbps 17% 50 Mbps 100 Mbps 2% 200 Mbps 5% 300 Mbps 500 Mbps 1+ Gbps The average speed of UFB services is 405 Mbps (+7 Mbps). Consumers are continuing to

GIGABIT CONNECTIONS

48%

268,612 Gigabit connections - end of quarter

12,559 Additional connections this guarter

migrate to higher speed UFB plans, including the gigabit plan.



NORTHLAND



- There are **33** towns and cities with UFB available.
- **61%** of those with access to UFB have connected.
- There is a total of **30,095** premises connected.

RANK	TOWN	UPTAKE
1	Waipū	78%
2	Hikurangi	74%
3	Maungakaramea	74%
4	Maungatapere	71%
5	Mangawhai	71%

RURAL BROADBAND AND MOBILE BLACK SPOTS

- There are 8,679 households or businesses with RBI2 access which is 94% of target.
- There are 99 kilometres of mobile coverage on State Highways which is 87% of target.
- There are 11 tourist sites with mobile coverage which is 73% of target.
- There have been 44 mobile towers built which is 81% of target.

MARAE

There are **111** Marae connected in Northland.

TOTAL INVESTED: Northland: \$91m



UFB AND FIBRE

- There are **25** towns and cities with UFB available.
- 77% of those with access to UFB have connected.
- There is a total of **449,130** premises connected.

RANK	TOWN	UPTAKE
1	Waimauku	88%
2	Waiuku	79%
3	Auckland	78%
4	Pukekohe	70%
5	Helensville	69%

RURAL BROADBAND AND MOBILE BLACK SPOTS

- There are 4,938 households or businesses with RBI2 access which is 81% of target.
- There are **10** kilometres of mobile coverage on State Highways which is **66%** of target.
- There have been 14 mobile towers built which is 50% of target.
- There have been 25 households or businesses with broadband capacity upgrades, 5 Stop Sells^{*} upgraded, which is 1% of target.

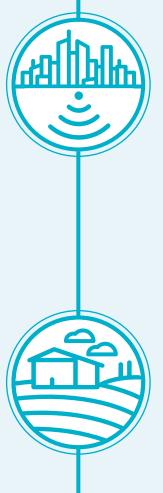
MARAE

There are **22** Marae connected in Auckland.

TOTAL INVESTED:

Auckland: \$481m

WAIKATO



UFB AND FIBRE

- There are **57** towns and cities with UFB available.
- **68%** of those with access to UFB have connected.
- There is a total of **109,496** premises connected.

RANK	TOWN	UPTAKE
1	Whatawhata	99%
2	Te Kauwhata	96%
3	Horotiu	94%
4	Pokeno	92%
5	Hamilton	78%

RURAL BROADBAND AND MOBILE BLACK SPOTS

- There are 8,254 households or businesses with RBI2 access which is 80% of target.
- There are 70 kilometres of mobile coverage on State Highways which is 66% of target.
- There are 6 tourist sites with mobile coverage which is
 46% of target.
- There have been 32 mobile towers built which is 56% of target.
- There have been 1,323 households or businesses with broadband capacity upgraded with 264 of Stop Sells* upgraded which is 12% of target.

MARAE

There are **82** Marae connected in Waikato.

TOTAL INVESTED: Waikato: \$199m

BAY OF PLENTY



- There are **22** towns and cities with UFB available.
- **70%** of those with access to UFB have connected.
- There is a total of **84,704** premises connected.

RANK	TOWN	UPTAKE
1	Tauranga	79%
2	Rotorua	65%
3	Kawerau	64%
4	Whakatāne	64%
5	Ōmokoroa	63%

RURAL BROADBAND AND MOBILE BLACK SPOTS

- There are 5,309 households or businesses with RBI2 access which is 86% of target.
- There are 44 kilometres of mobile coverage on State Highways which is 65% of target.
- There are 8 tourist sites with mobile coverage which is 89% of target.
- There have been 17 mobile towers built which is 65% of target.
- There have been 29 households or businesses with broadband capacity upgraded with 9 of Stop Sells* upgraded which is 1% of target.

MARAE

There are **108** Marae connected in the Bay of Plenty.

TOTAL INVESTED:

Bay of Plenty: **\$127m**

GISBORNE



UFB AND FIBRE

- There are **5** towns and cities with UFB available.
- **62%** of those with access to UFB have connected.
- There is a total of **9,610** premises connected.

RANK	TOWN	UPTAKE
1	Gisborne	63%
2	Ruatoria	62%
3	Tolaga Bay	53%
4	Manutuke	43%
5	Te Karaka	33%

RURAL BROADBAND AND MOBILE BLACK SPOTS

- There are 2,025 households or businesses with RBI2 access which is 84% of target.
- There are **108** kilometres of mobile coverage on State Highways which is **96%** of target.
- There are 3 tourist sites with mobile coverage which is 75% of target.
- There have been **11** mobile towers built which is **61%** of target.

MARAE

There are **56** Marae connected in Gisborne.

TOTAL INVESTED:

Gisborne: **\$23m**

HAWKE'S BAY

UFB AND FIBRE

- There are **13** towns and cities with UFB available.
- **62%** of those with access to UFB have connected.
- There is a total of **37,947** premises connected.

RANK	TOWN	UPTAKE
1	Whirinaki	86%
2	Bay View	69%
3	Havelock North	68%
4	Napier	66%
5	Wairoa	64%

RURAL BROADBAND AND MOBILE BLACK SPOTS

- There are 3,591 households or businesses with RBI2 access which is 86% of target.
- There are **84** kilometres of mobile coverage on State Highways which is **81%** of target.
- There are 6 tourist sites with mobile coverage which is
 67% of target.
- There have been **32** mobile towers built which is **76%** of target.

MARAE

There are **53** Marae connected in Hawke's Bay.

TOTAL INVESTED:

Hawke's Bay: \$75m



TARANAKI

UFB AND FIBRE

- There are **17** towns and cities with UFB available.
- **67%** of those with access to UFB have connected.
- There is a total of **29,566** premises connected.

RANK	TOWN	UPTAKE
1	Lepperton	80%
2	New Plymouth	72%
3	Hāwera	67%
4	Inglewood	59%
5	Stratford	59%

RURAL BROADBAND AND MOBILE BLACK SPOTS

- There are 2,387 households or businesses with RBI2 access which is 99% of target.
- There are **53** kilometres of mobile coverage on State Highways which is **68%** of target.
- There are 3 tourist sites with mobile coverage which is 100% of target.
- There have been **15** mobile towers built which is **88%** of target.

MARAE

There are **23** Marae connected in Taranaki.

TOTAL INVESTED:

Taranaki: **\$45m**



MANAWATŪ-WHANGANUI



UFB AND FIBRE

- There are **29** towns and cities with UFB available.
- **60%** of those with access to UFB have connected.
- There is a total of **54,124** premises connected.

RANK	TOWN	UPTAKE
1	Longburn	77%
2	Palmerston North	69%
3	Feilding	68%
4	Summerhill	65%
5	Levin	63%

RURAL BROADBAND AND MOBILE BLACK SPOTS

- There are 10,557 households or businesses with RBI2 access which is 94% of target.
- There are 63 kilometres of mobile coverage on State Highways which is 73% of target.
- There are 4 tourist sites with mobile coverage which is
 67% of target.
- There have been 29 mobile towers built which is 74% of target.
- There have been 19 households or businesses with broadband capacity upgraded with 6 of Stop Sells^{*} upgraded which is 1% of target.

MARAE

There are **59** Marae connected in Manawatū-Whanganui.

TOTAL INVESTED:

Manawatu-Whanganui: \$118m

WELLINGTON



- There are **15** towns and cities with UFB available.
- 63% of those with access to UFB have connected.
- There is a total of 138,806 premises connected.

RANK	TOWN	UPTAKE
1	Carterton	69%
2	Masterton	66%
3	Wellington	66%
4	Otaki	65%
5	Porirua	64%

RURAL BROADBAND AND MOBILE BLACK SPOTS

- There are 2,611 households or businesses with RBI2 access which is 67% of target.
- There is 1 tourist site with mobile coverage which is **20%** of target.
- There has been 6 mobile towers built which is 29% of target.

MARAE

There are **21** Marae connected in Wellington.

TOTAL INVESTED:

Wellington: \$194m



TOP OF THE SOUTH



- There are **18** towns and cities with UFB available.
- **67%** of those with access to UFB have connected.
- There is a total of **36,474** premises connected.

RANK	TOWN	UPTAKE
1	Ruby Bay	78%
2	Nelson	76%
3	Blenheim	64%
4	Motueka	62%
5	Brightwater	56%

RURAL BROADBAND AND MOBILE BLACK SPOTS

- There are 3,444 households or businesses with RBI2 access which is 68% of target.
- There are 124 kilometres of mobile coverage on State Highways which is 91% of target.
- There are 6 tourist sites with mobile coverage which is
 40% of target.
- There have been 26 mobile towers built which is 58% of target.

MARAE

There are **6** Marae connected in Top of the South.

TOTAL INVESTED:

Top of the South: **\$74m**



WEST COAST

UFB AND FIBRE

- There are **26** towns and cities with UFB available.
- 50% of those with access to UFB have connected.
- There is a total of **6,509** premises connected.
- **205** kilometres of Fibre Link Backhaul built and is complete.

RANK	TOWN	UPTAKE
1	Hokitika	70%
2	Greymouth	61%
3	Runanga	60%
4	Taylorville	55%
5	Kaniere	54%

RURAL BROADBAND AND MOBILE BLACK SPOTS

- There are 2,396 households or businesses with RBI2 access which is 84% of target.
- There are **150** kilometres of mobile coverage on State Highways which is **58%** of target.
- There are 19 tourist sites with mobile coverage which is
 61% of target.
- There have been **28** mobile towers built which is **56%** of target.

MARAE

There are **5** Marae connected in West Coast.

TOTAL INVESTED:

West Coast: **\$48m**

CANTERBURY

UFB AND FIBRE

- There are **55** towns and cities with UFB available.
- **67%** of those with access to UFB have connected.
- There is a total of **165,724** premises connected.

RANK	TOWN	UPTAKE
1	Rolleston	84%
2	Lincoln	78%
3	Woodend	77%
4	Rangiora	70%
5	Ashburton	68%

RURAL BROADBAND AND MOBILE BLACK SPOTS

- There are 8,447 households or businesses with RBI2 access which is 87% of target.
- There are 84 kilometres of mobile coverage on State Highways which is 60% of target.
- There are 6 tourist sites with mobile coverage which is 21% of target.
- There have been **35** mobile towers built which is **58%** of target.
- There have been 433 households or businesses with broadband capacity upgraded with 120 of Stop Sells^{*} upgraded which is 5% of target.

MARAE

There are **13** Marae connected in Canterbury.

TOTAL INVESTED:

Canterbury: \$244m





- There are **28** towns and cities with UFB available.
- **64%** of those with access to UFB have connected.
- There is a total of **60,462** premises connected.
- 43 kilometres of Fibre Link Backhaul built.

RANK	TOWN	UPTAKE
1	Mosgiel	81%
2	Cromwell	75%
3	Dunedin	71%
4	Wanaka	67%
5	Lake Hawea	67%

RURAL BROADBAND AND MOBILE BLACK SPOTS

- There are 4,637 households or businesses with RBI2 access which is 93% of target.
- There are 84^{*} kilometres of mobile coverage on State Highways which is 57% of target.
- There are 6 tourist sites with mobile coverage which is 50% of target.
- There have been 19 mobile towers built which is 61% of target.
- There have been 393 households or businesses with broadband capacity upgraded with 118 of Stop Sells^{**} upgraded which is 22% of target.

TOTAL INVESTED:

Otago: **\$115m**

* There is a correction downwards of one km due to radio modeling.

** 'Stop sell' means that a customer who has mobile network coverage is unable to access a new broadband connection because the relevant network tower has no spare capacity.





UFB AND FIBRE

- There are **15** towns and cities with UFB available.
- 62% of those with access to UFB have connected.
- There is a total of **21,978** premises connected.
- 80 kilometres of Fibre Link Backhaul built.

RANK	TOWN	UPTAKE
1	Otatara	76%
2	Invercargill	73%
З	Winton	68%
4	Mossburn	43%
5	Te Anau	38%

RURAL BROADBAND AND MOBILE BLACK SPOTS

- There are 5,399 households or businesses with RBI2 access which is 92% of target.
- There are 10 kilometres of mobile coverage on State Highways which is 24% of target.
- There are 7 tourist sites with mobile coverage which is 44% of target.
- There have been **24** mobile towers built which is **60%** of target.
- There have been 31 households or businesses with broadband capacity upgraded with 9 of Stop Sells* upgraded which is 5% of target.

MARAE

There are **4** Marae connected in Southland.

TOTAL INVESTED: Southland: \$66m

* 'Stop sell' means that a customer who has mobile network coverage is unable to access a new broadband connection because the relevant network tower has no spare capacity.